**Original Article** 

# Training and validation of standardized patients for evaluation of general practitioners' performance in management of obesity and overweight

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Abstract Background: Standardized patient (SP) can serve as a valuable tool to measure the physician performance in actual clinical settings, but it has not been validated for obesity/overweight disorders. This study has been conducted to describe the process of creating reliable and valid SPs for evaluation of general-practitioners' management of obesity/overweight in Iran.

**Materials and Methods:** A total of 6 obese/overweight volunteers (potential SPs) took part in training. Three scenarios, along with corresponding checklists including 102 items representing different aspects of diagnosis and treatment of obesity/overweight, were developed by an expert group. The SPs were trained using role playing method. During this part, one of the SPs failed. The SPs' portrayal of their respective scenario was online watched in another room and the checklist filled independently by the physician, research assistant and other SPs. The reliability of the checklist to be used by the SPs was assessed by Cronbach's alpha. The overall inter-rater agreement was calculated by the intraclass correlation coefficient statistic for total scores.

**Results:** The 5 eligible SPs were all women between 20 years and 39 years of age. Inter-rater agreement between the SPs' total scores was 0.899, value (95% confidence intervals) were 11.8 (0.68-0.98) and *P* value was <0.001. The Cronbach's alpha for reliability of completed checklists was 0.91.

**Conclusion:** SP could be a powerful instrument for evaluating medical performance of general practitioners in the field of obesity/overweight management. Further research is needed to find the more aspects of training and validation of unannounced SPs in this field.

Key Words: Obesity, performance, standardized patient

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## INTRODUCTION

Obesity is a global problem, affecting an estimated 300 million people worldwide and is associated with higher mortality and increased risk of co-morbidities.<sup>[11]</sup> In 2003, the prevalence of obesity and overweight in Iran was reported as more than 50% as judged by a body

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mass index (BMI) of 25 or more while it was indicated an increase in the trend of them.<sup>[2]</sup> It is documented that modest weight loss as little as 5-10% by diet and exercise can improve health outcomes and health related risk factors.<sup>[1]</sup>

The primary care physician is in a unique position of influence, which is associated with improved diet and physical activity, readiness for life-style change and weight loss. As the gatekeepers to the health-care system, general practitioners (GPs) can play a vital role in addressing obesity in the consultation.<sup>[3]</sup> Understanding of patients' weight management experiences in the physician-patient setting will be helpful to gather data on healthy and unhealthy weight management practices or behaviors since they are closely linked to obesity, diet and physical activity.<sup>[4]</sup>

One of the most important challenges for health-care researchers is measuring physicians' performance in the context of clinical care. Standardized patients (SPs) can serve as a measurement tool to access the information that cannot be obtained from other sources such as the performance of the physical examination and counseling activities.<sup>[5]</sup> A SP is defined as an individual who has been well-trained to imitate as a patient in a realistic way. SP as an excellent tool has been used in different domains of medical education for assessment of undergraduates' and postgraduates' skills.<sup>[6]</sup>

Using SP for access to information, controls many biases related to observation, such as memory and social desirability biases, which can be never completely avoided with surveys, clinical vignettes and direct observation.<sup>[5]</sup>

These advantages are realized only if the physicians are unaware that they are being observed and if the SPs be standardized as storytellers and as performance coders.<sup>[6]</sup>

Unfortunately, knowledge about SPs as a source of data in health care research is limited and few investigators used SPs to provide evidence that these conditions have been met.<sup>[7]</sup>

In Iran, SP visits have been used in a limited number of studies to assess health professionals' performance in real practice in the field of psychology.<sup>[8]</sup> However, there is not any study in Iran and probably the world that evaluates the SP technique for assessment of physicians' performance in the field of obesity/ overweight management. Furthermore, there is no published study regarding the physicians' performance for obese and overweight patients in Iran.

In this study, we assessed the accuracy (validity) and consistency (reliability) of the SPs for the evaluation of physicians' performance in the field of weight management. We report here the procedures and results of training and validation of SPs' portrayal of obesity or overweight disorders that can be used by other researchers.

## MATERIALS AND METHODS

The study was approved by the Ethics Committee at the Research Council of Isfahan University of Medical Sciences.

#### Selection of SPs

A total of 10 obese or overweight individuals (nine women and one man) with BMI over 25 were recruited from volunteer associations and Clinical Skills Learning Center of Isfahan University of Medical Sciences. They were interviewed to confirm their suitability to participate as SP and assessed with certain criteria related to well-being, availability and understanding of the study objectives. Six individuals were found eligible to participate in the training after which they signed a written informed consent form.

They were between 20 years and 43 years of age; one of them was a man and all had some knowledge of overweight disorders.

## Scenario development

Three different scenarios; a scenario for man, a scenario for married woman and a scenario for single woman were compiled by consensus among the panel of experts. In all three scenarios, SP's chief complaint was obesity, seeking GP's help for weight loss. The key points of standardized information were life-style behaviors, the prior treatment, accompanied diseases and family support.

The scenarios were based on issues relating to the diagnosis and treatment of obesity/overweight disorders, which had been emphasized in a guidebook for GPs.<sup>[5]</sup> The SPs kept their own names and birth date records, but marital status and employment was standardized. Each scenario included 15 key points of standardized information to be addressed in the visit.

## Checklists for evaluation of GPs' performance

To evaluate the performance of the GPs regarding to overweight or obesity management, aspects and guidelines<sup>[9-11]</sup> were identified and three checklists were compiled by experts in a focus group; consisted of two expert GPs, medical education expert, research assistant and two nutrition experts. The checklists were related to important issues to be considered by the GPs when encountering a case of obese/overweight. Each checklist included 6 parts with binary questions (yes/no): History taking (57 items), physical exams (9 items), explanation (15 items), intervention (9 items), prescriptions (3 items) and referral to a specialist (5 items). The checklist also had 4 open-ended questions including the time that the GP spent the time s/he suggested for the next visit, the referral address for more information, and the SP's satisfaction rate.

To score the checklist, the weight of each item (from 1 to 3) was defined by the expert panel, according to the importance of each item in the management of obese/overweight client. Minimum and maximum attainable total score for checklist were 65 and 237, respectively. Content validity of the checklists was assessed by the panel of experts including two expert GPs, medical education expert, research assistant and two nutrition experts.

## SPs' training

The SPs were given a detailed description of the scenario, consisting of information that should be shared with the physician and information that has to be provided only if the physician asked questions. During training, the SPs engaged in role-playing based on their scenarios with a physician on the research team. The tape recording was also obtained while they were practicing role-plays. This part of the training was spread over two meetings and lasted 8 h.

Next, the SPs were instructed how to fill in the checklists and record the practice of the physicians. During this process, the ambiguities were clarified. In this part which lasted 8 h, the male SP was failed and excluded.

## Validation of SPs

Each of the 5 SPs was portrayed her scenario with a GP on the research team. All interactions were audio recorded. The other SPs and the research assistant watched them through live video in the other room and afterward all the trainees and trainers completed the observational rating scale individually.

The research assistant and other SPs were used a grid identical to the one used by the SP. The audio recordings and checklists of each SP performance were analyzed by the research assistant who rated the SP's accuracy of portrayal of the scenario and coding the physician's performance. Finally, each SP made a blind visit to another physician who had agreed to participate in the study in the real setting and then the notes about SPs performance made by the physician were analyzed by the research assistant and the eligible SPs who had reached 90% accuracy in portrayal and coding were selected.

## Analysis

Accuracy of completion of the checklist for physician performance was evaluated that could be validated by audio tape recordings. The overall inter-rater agreement was calculated by the intraclass correlation coefficient statistic for the total score. Cronbach's alpha was measured for checklist reliability.

Statistical analysis was performed with SPSS-16 for Windows (Inc., Chicago, IL) and  $P \leq 0.05$  was considered statistically significant.

## RESULTS

After training procedures, 5 SPs were selected to participate in the validation phase of the study. They were all women between 20 years and 39 years of age. The characteristics of the eligible SPs have been shown in Table 1.

 $\begin{array}{l} \text{Overall Inter-rater agreement was 0.899}, F \, \text{value (95\% confidence intervals) were 11.8 (0.68-0.98) and } P \, \text{value } \\ \text{was < 0.001 for the total score of the checklist.} \end{array}$ 

The Cronbach's alpha for reliability of completed checklists was 0.91.

The individual test results for the 5 participants, the research assistant and the physician are shown in Table 2.

During the blind visit to the physician in the real setting, one of the SPs was excluded because she couldn't get the eligible score.

## DISCUSSION

In medical education, there is a gap between what physicians essential performance based on the practice guidelines and what they actually do. Bridging this

Table 1: Demographic and anthropometric characteristics of	the
eligible standard patients	

SP code	Age (years)	Waist circumference (cm)	Height (cm)	Weight (kg)	BMI (kg/m²)
1	20	87	176	83	26.8
2	28	86	162.5	75.5	28.6
3	39	91	151	62	27.2
4	21	88	164.5	72	26.6
5	31	100	159	92	36.4

SP = Standardized patient; BMI = Body mass index

Table 2: Scores given to the GP's performance in 5 SP-physicianencounters by trained SPs as well as a research assistant andphysician herself

Raters	Encounter	Encounter	Encounter	Encounter	Encounter
	1	2	3	4	5
Physician	30.4	36.9	42.1	21	33.6
Research assistant	34.1	36.4	47.2	37.4	29.9
SP 1	37.9	34.1	56.1	39.7	24.8
SP 2	32.7	37.9	58.4	40.7	36.4
SP 3	26.2	29	51.9	36	22
SP 4	29.9	29.4	40.2	37.4	28
SP 5	34.6	45.3	41.6	37.4	36.4

SP = Standardized patient; GP's = General practitioners

gap, different methods help to assess how learning is transferred to the professional practice.

Use of the SP is a valuable tool for performance assessments in medical education and research. Two main advantages of SP using are: (1) The SP as a standardized stimulus can control case-mix variability, and (2) SPs can themselves provide access to the main information on the subjects' performance such as the case histories, physical examination and counseling data. Moreover, using SP controls for biases related to the situation of being observed.<sup>[12]</sup>

The high expense of using SPs in comparison with other assessment methods is the drawback of unannounced SPs. However, SPs are considered as a valid tool for evaluating the real clinical practice.<sup>[13]</sup>

In this study, we evaluated the aspects of SP-based research to estimate physician's performance in the field of weight management of obese/overweight and reported our experience, the reliability of coding and portrayal aspects.

There are few medical investigators who have used the SP technique and this study may be a good experience that could be used by other researchers planning to use the SP method. To the best of our knowledge, this is the 1<sup>st</sup> study in Iran and probably the world that evaluates the SP technique for assessment of GPs' performance in the field of obesity management.

In available studies, to document and assess GPs practices regarding the prevention and management of overweight and obesity, questionnaires were completed by GPs or patients in the waiting room or through the telephone survey interview or postal surveys.<sup>[14-17]</sup> In respect of the method, the results of our study were better than those previously reported in this field.

It is known that the use of SPs is certainly the best way to evaluate counseling aspect of medical performance.

However, evaluation with SPs is more complicated in practice-based settings and must therefore be applied with the greatest possible rigor.<sup>[8]</sup>

It have been surmised that inaccuracies of recording by unannounced SPs might be a bias in studies on provider performance.<sup>[18]</sup>

The high correlation coefficient between raters in our study confirms that careful and systematic training of SPs can be protective against such bias, which is in concordance with studies in other areas of medicine.<sup>[8]</sup>

Our experience in this study showed that SPs can be trained to provide a reliable and valid assessment of GPs' performance with regarding diagnosis and treatment of obesity/overweight disorders.

In the investigations that measure various characteristics by having rater assigned scores to observed people, or events, it is desirable to measure the extent of agreement when rating the same set of things. This can be treated as a sort of reliability statistic for the measurement procedure. In this study, we used intraclass correlation coefficient for reliability analysis to evaluate the agreement between the raters. This technique can be computed when there are more than 2 judges for purposes of estimating inter-rater reliability. Though intraclass correlation coefficient has applications in multiple contexts, their implementation in reliability is oriented toward the estimation of interrater reliability.<sup>[19]</sup>

## Limitation

Our findings regarding the SPs cannot be generalized. However, what can be transferred to other studies, with similar objectives of evaluating performance, is how we developed the processes of validation.

## CONCLUSION

In conclusion, the SP could be a powerful instrument for evaluating medical performance of GPs in the field of obesity/overweight management. Further research is needed to find the more aspects of training and validation of unannounced SPs in this field.

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